

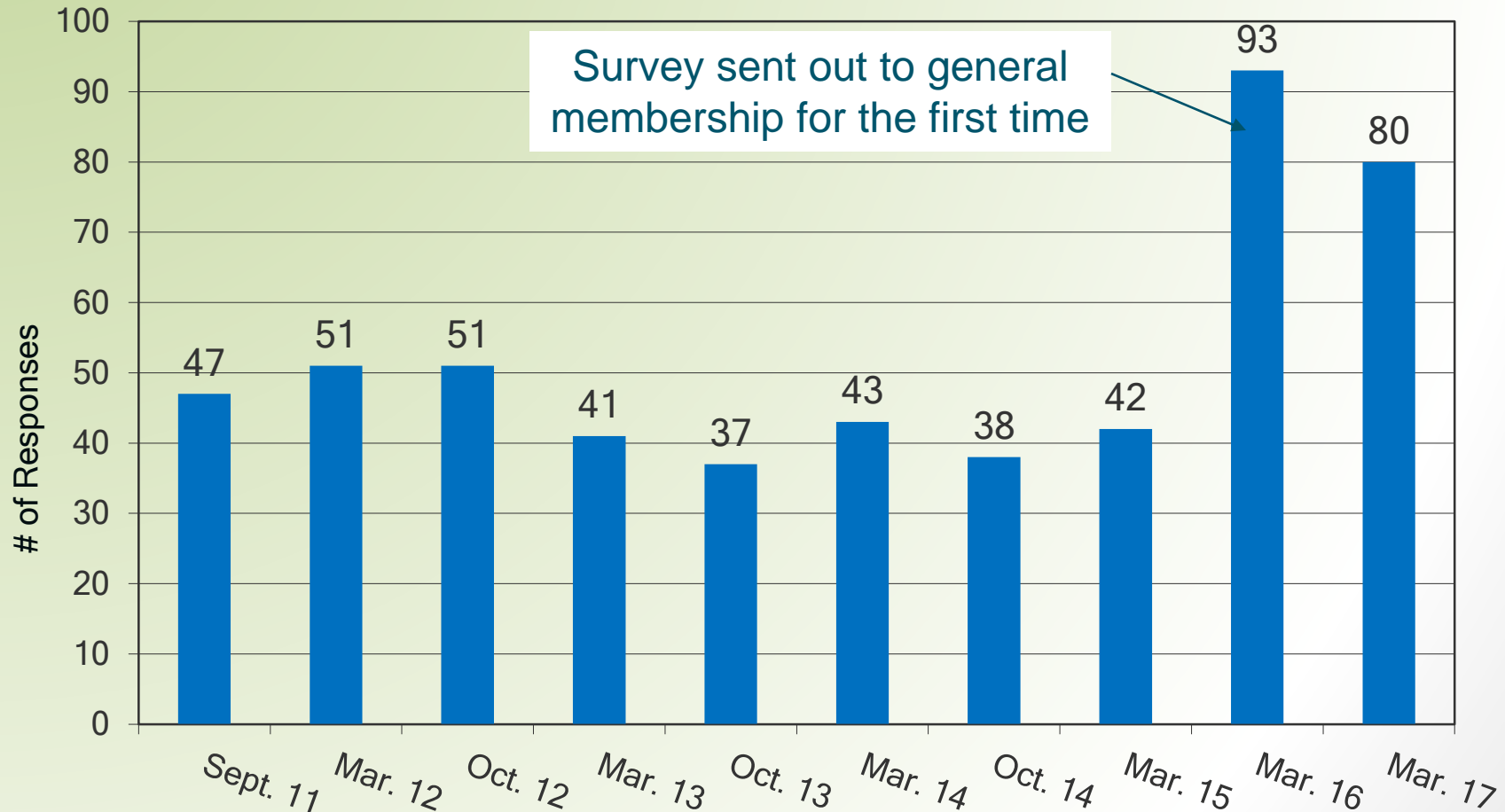
Business Snapshot Survey

Matt Moler, P.E.
Business Practices Committee

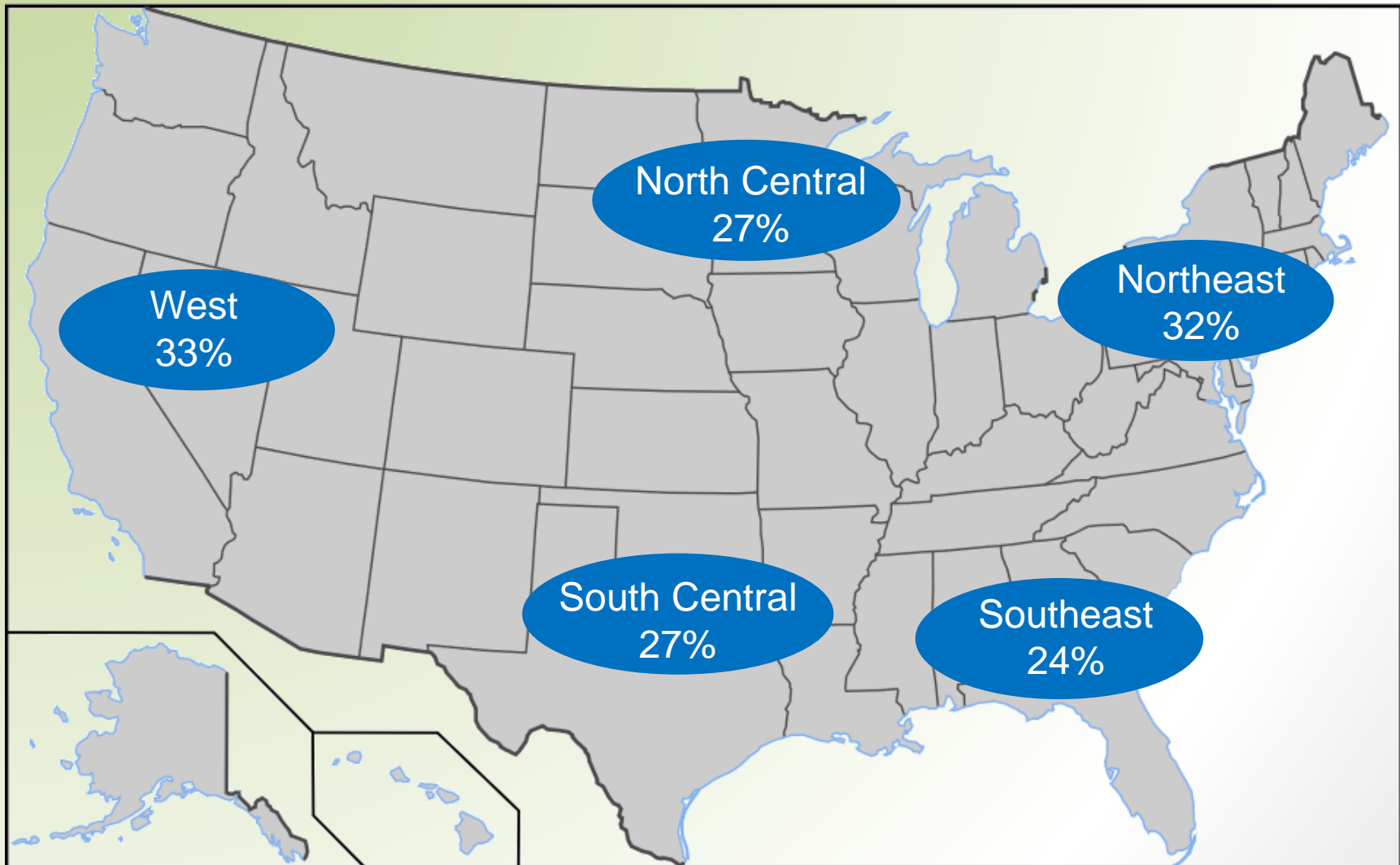
Survey Overview

- Personal opinions
- Anonymous
- No data on firm size / profile

Response Rate



In which geographic areas does your firm practice?



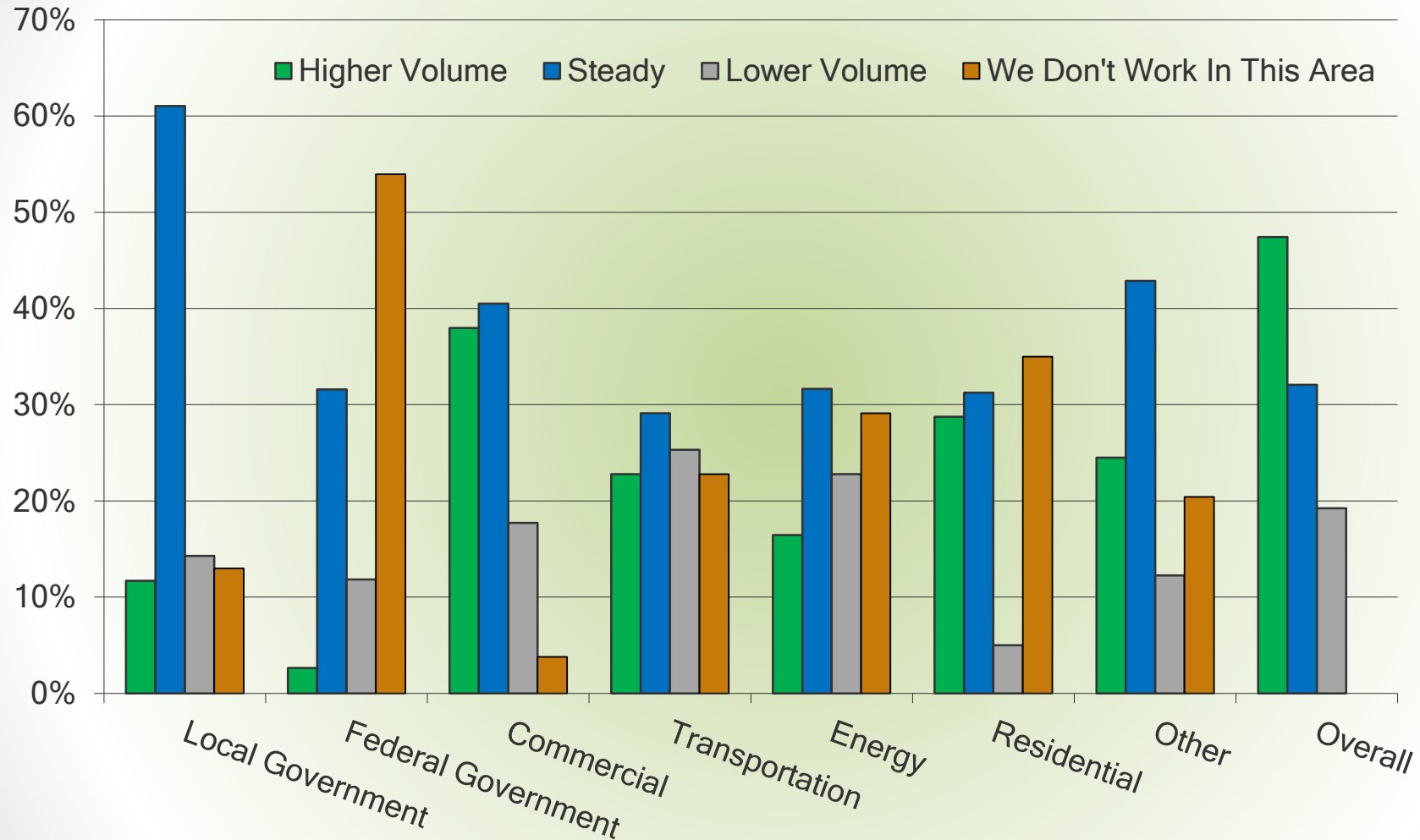
Looking Back

Mar. 2017

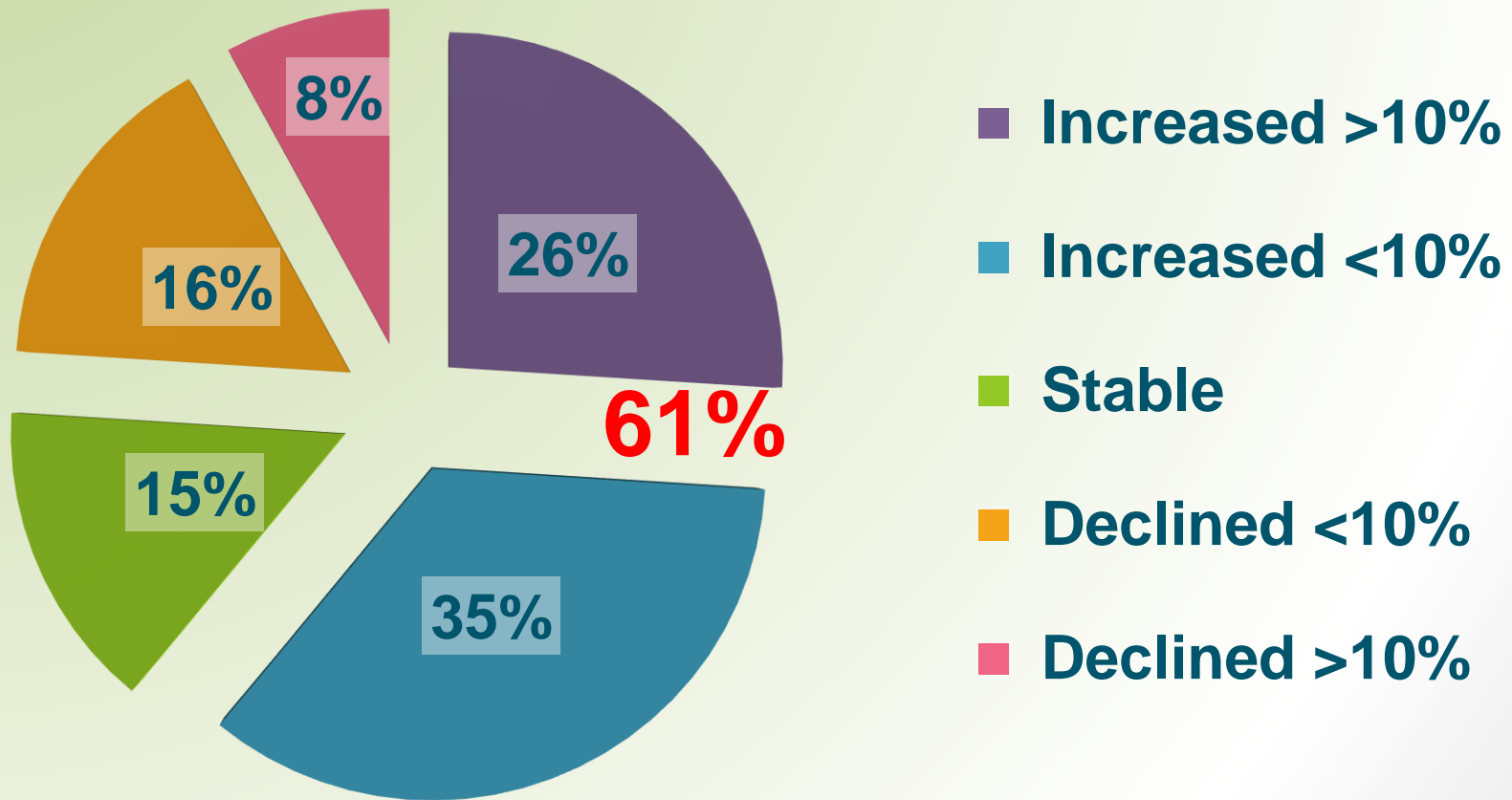


Mar. 2016

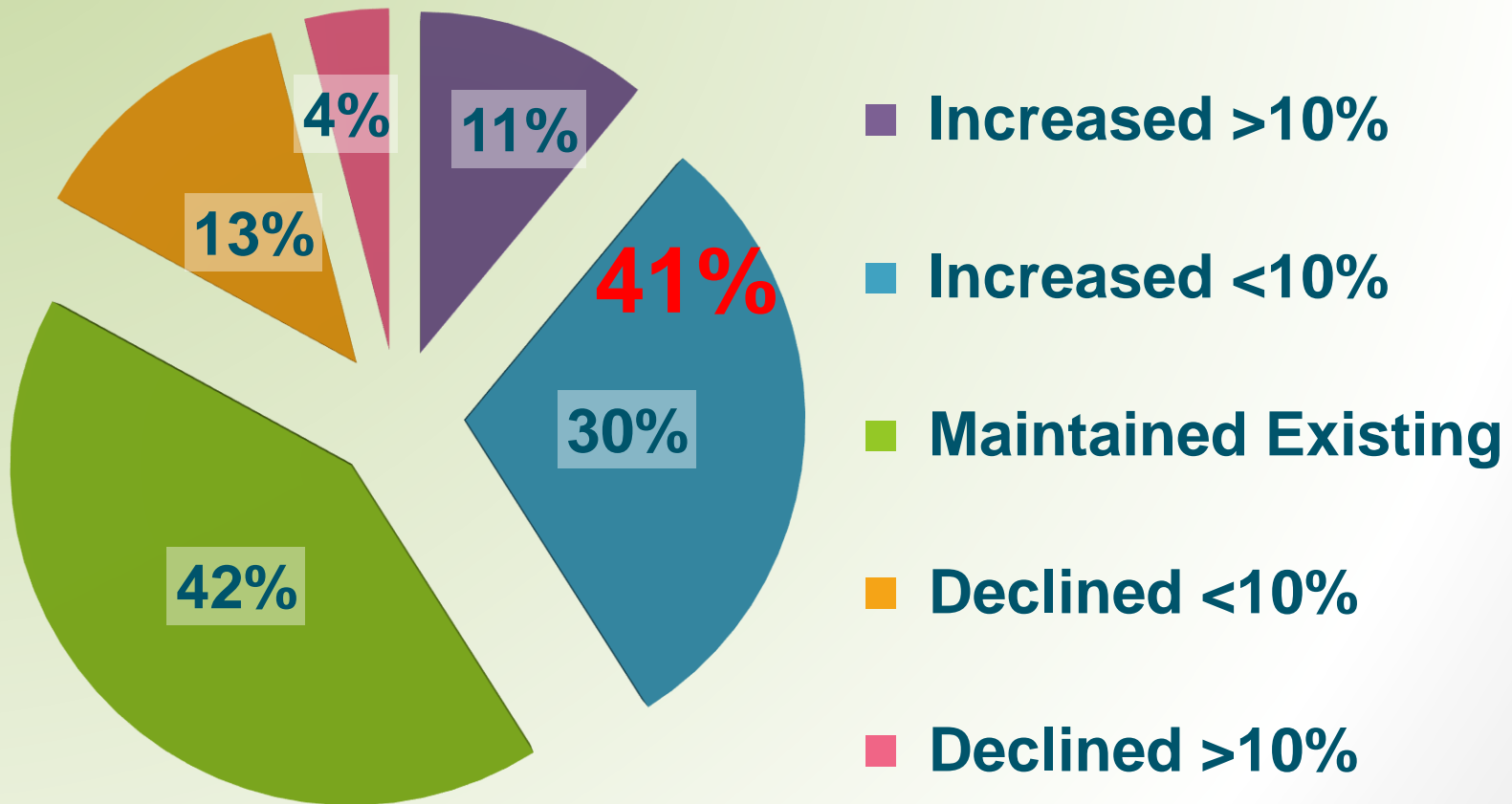
In the past year, what trends have you seen in your firm's workload in the following areas?



What has occurred in the last year regarding your revenue?



What has occurred in the past year regarding your staff?



Audience Poll:

Audience Poll:

Text Application

To: 22333

Message: WJ989



Use one "word" to describe your 2016?



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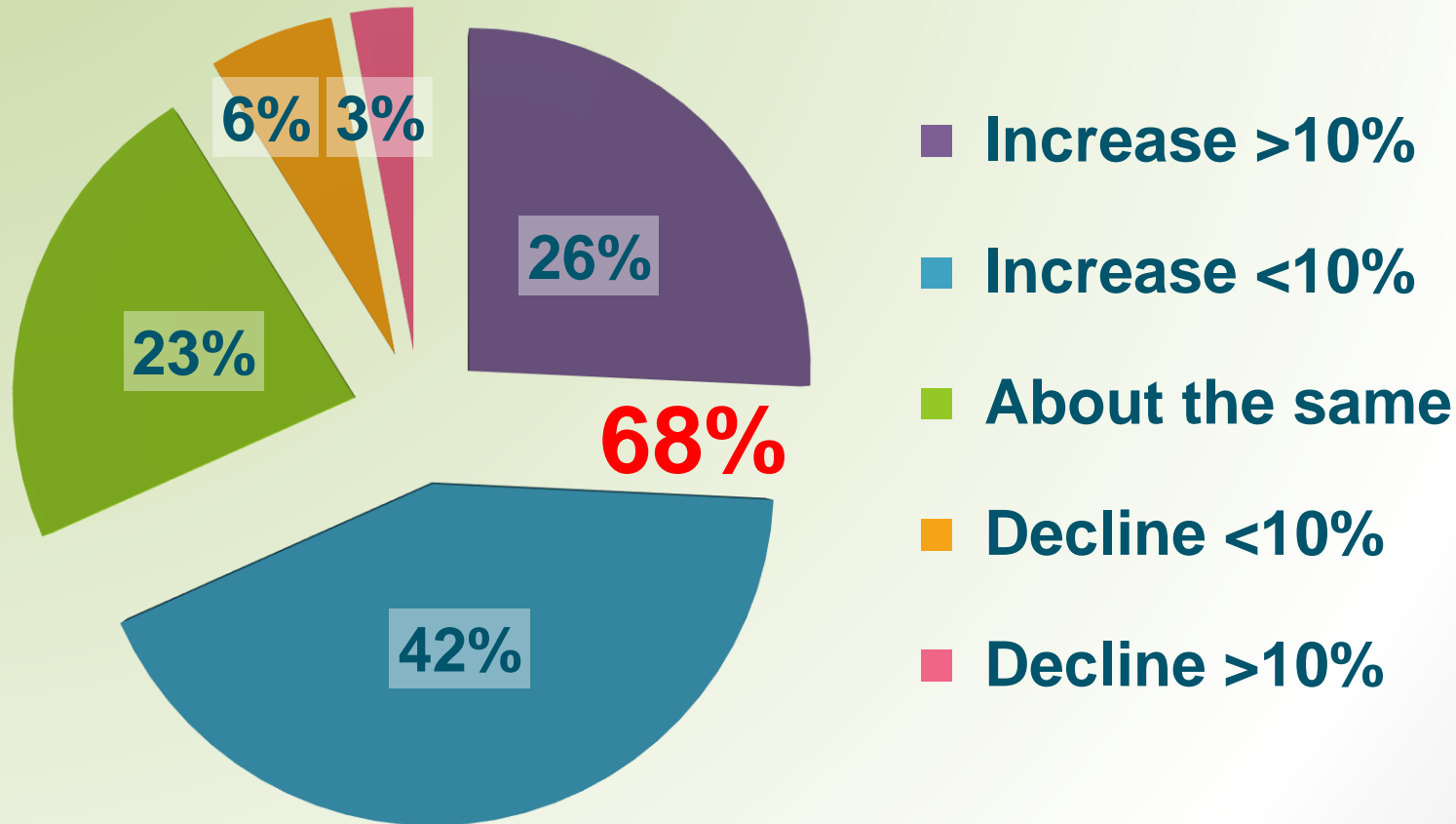
Looking Forward

Mar. 2017

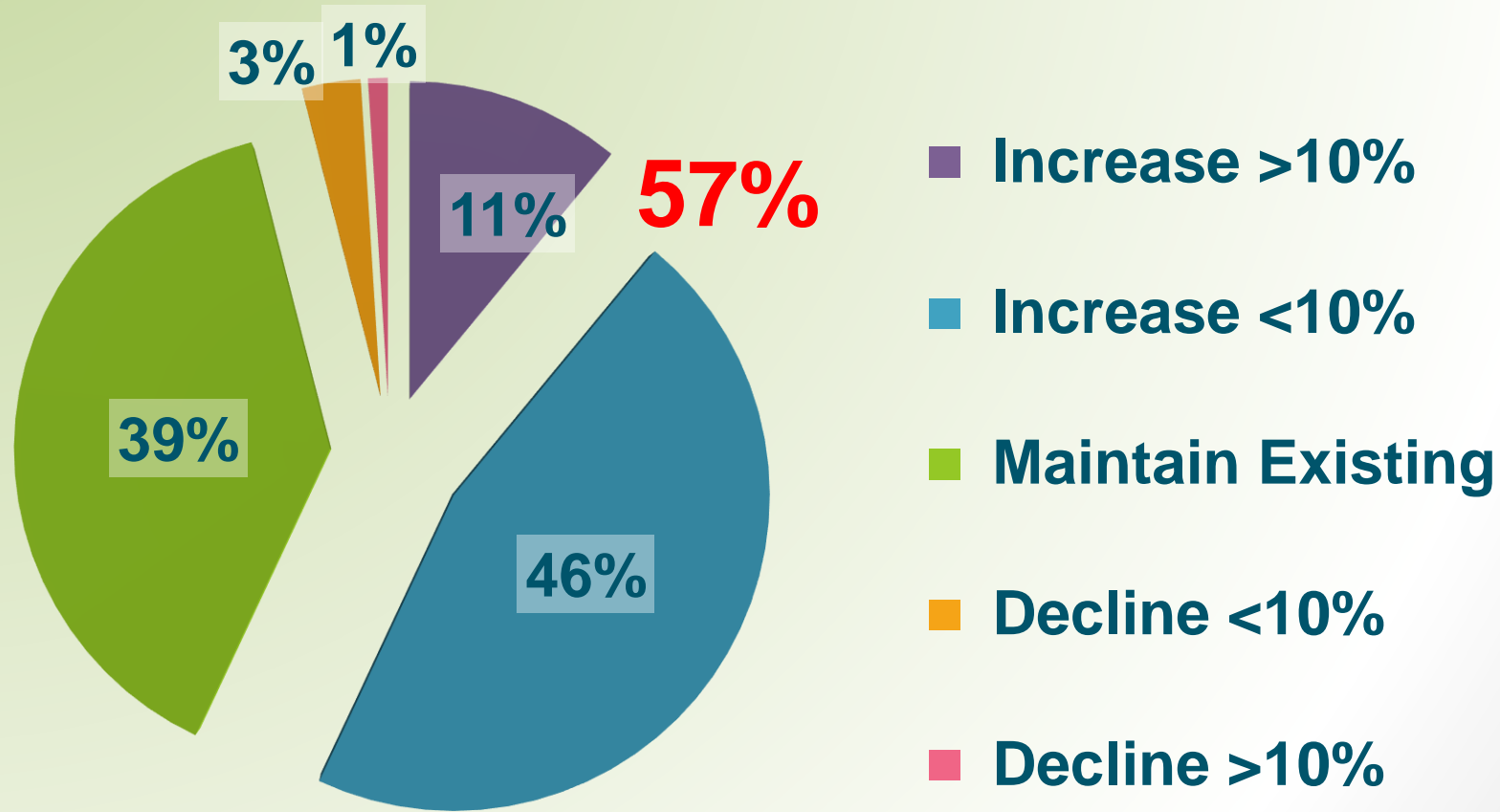


Mar. 2018

How would you expect your revenues for next year to compare with the past year?



How do you expect staff size to change in the next year?



Audience Poll:

How do you feel about the state of the economy?

Very Optimistic

10

Optimistic

OK

Pessimistic

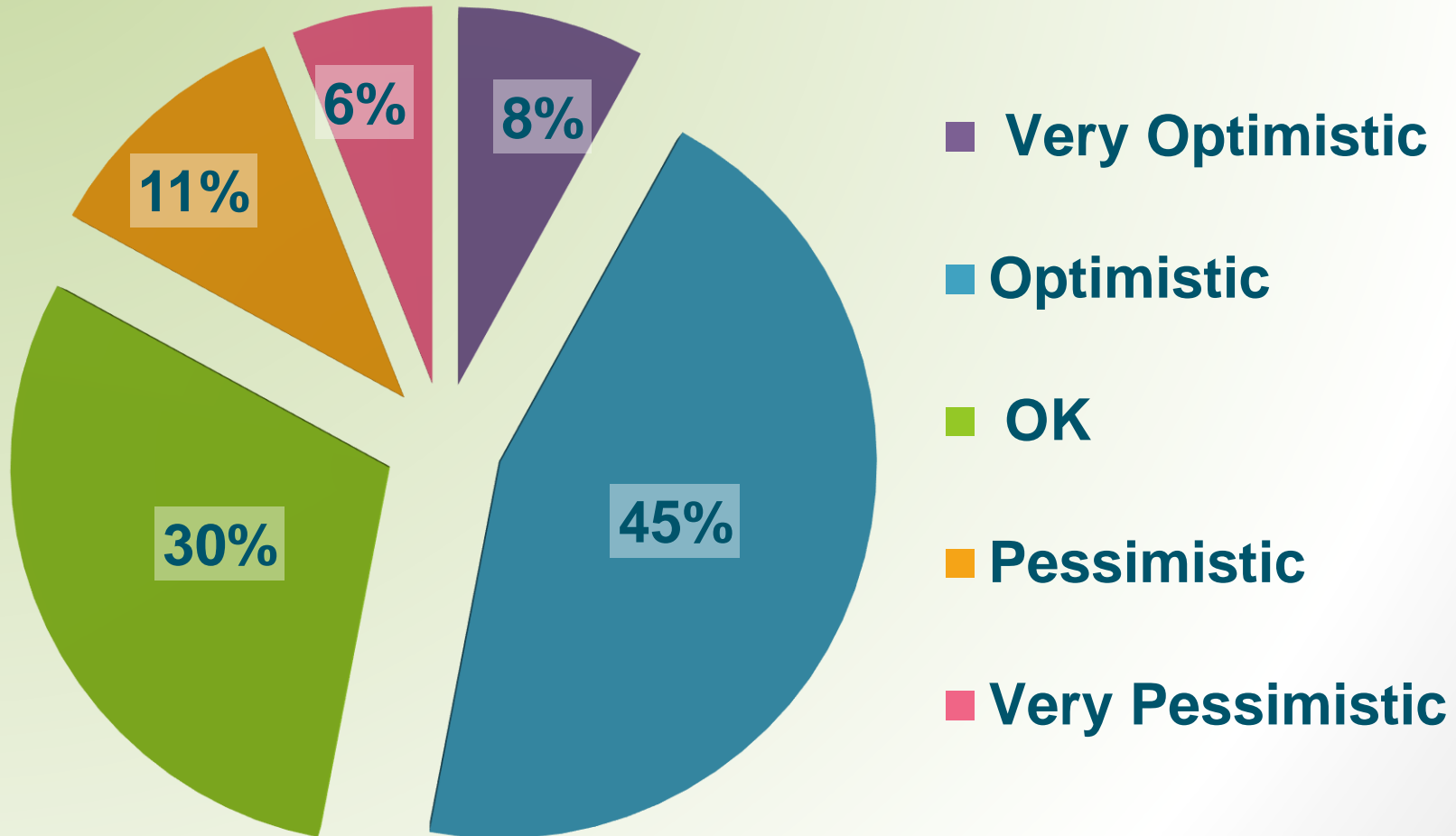
Pessimistic

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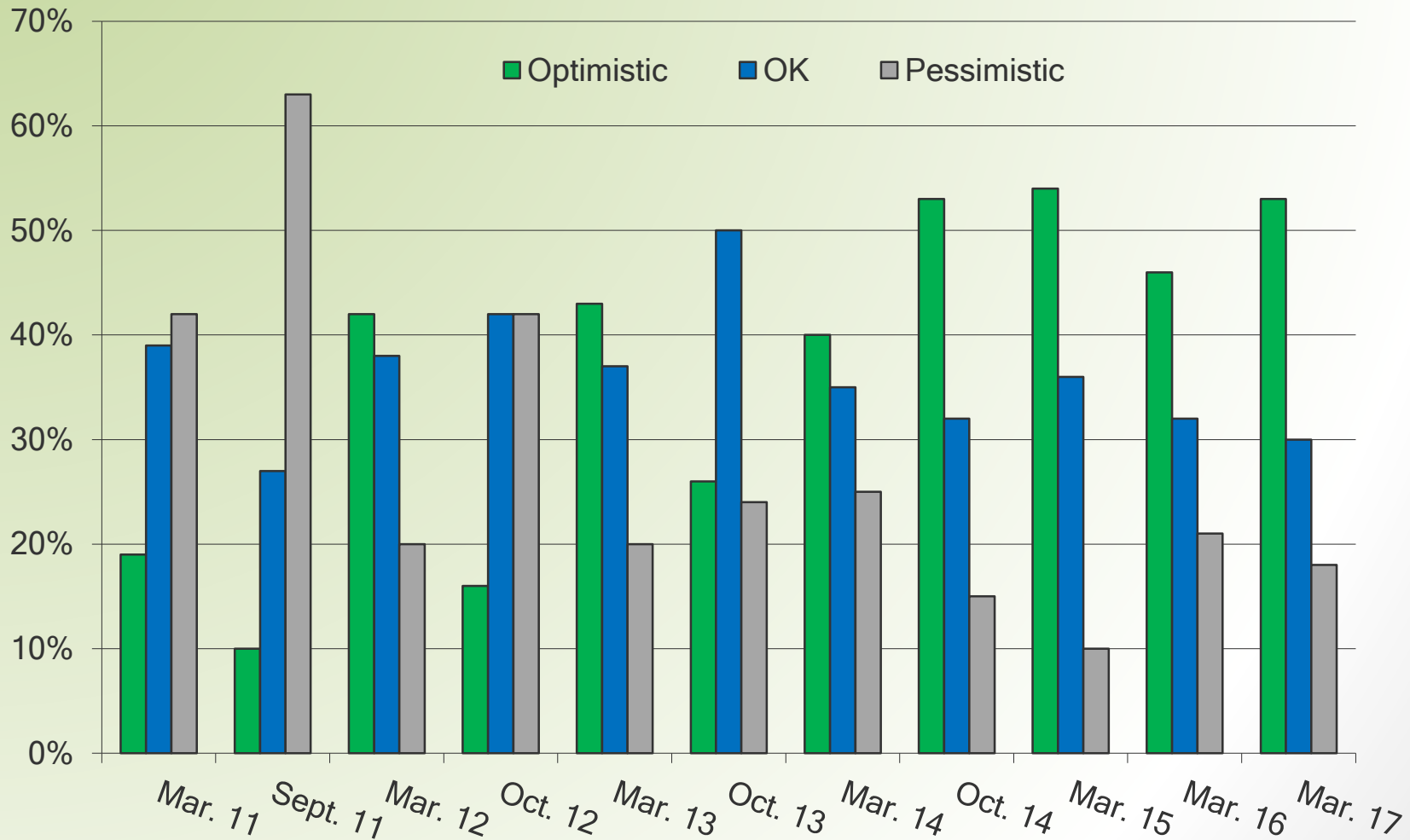
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0% 15% 30% 45% 60% 75%

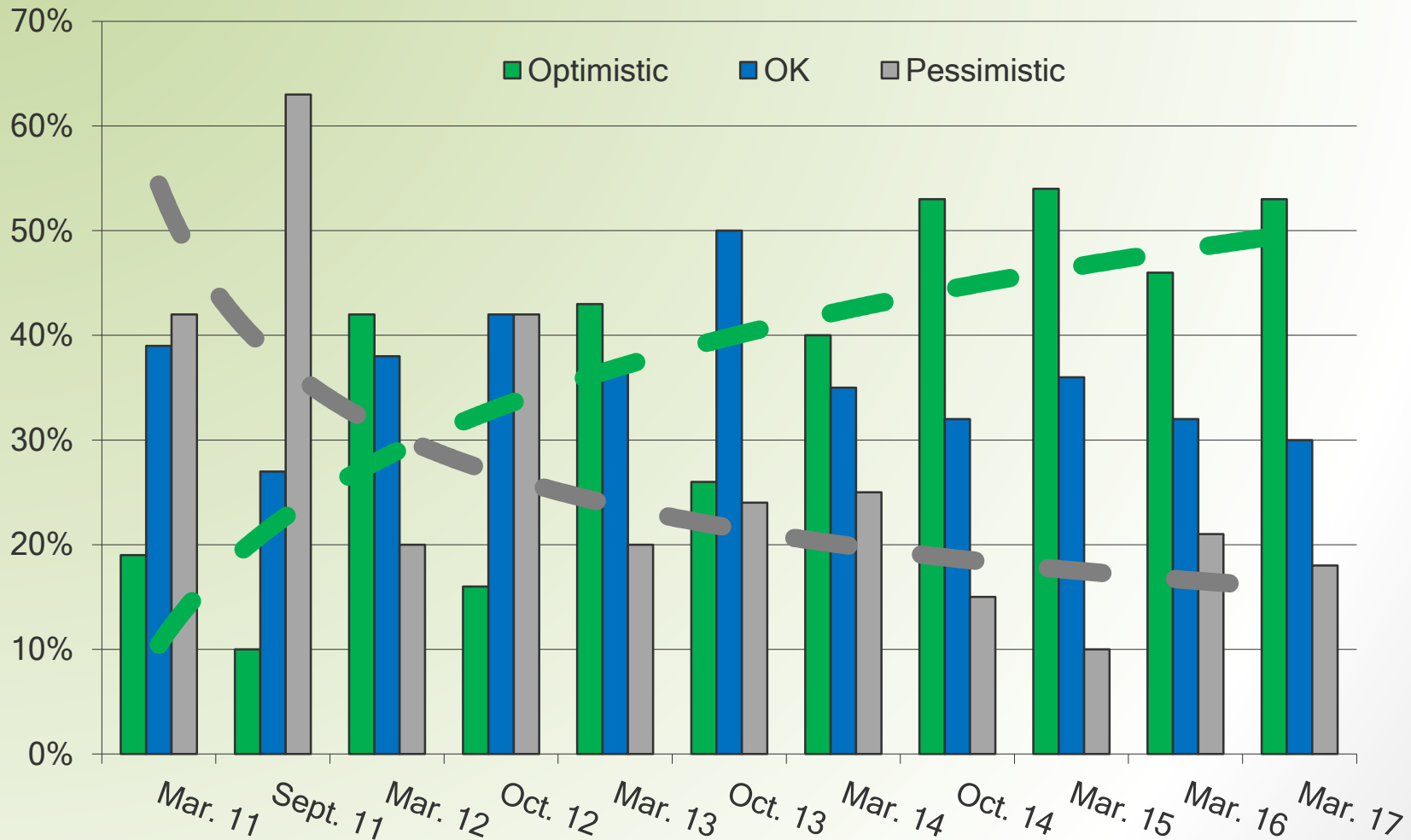
Overall, how do you feel about the state of the economy?



Comparison with prior years -



Comparison with prior years -



Questions/Comments?

